

**Summer Internship Report 2017**

**Matt Clendenen, C'18**

Hometown: Athens, Tennessee



**MediTract, Inc.**  
**Chattanooga, Tennessee**

**Provide an overview of the organization/research project and a summary of your responsibilities, tasks, and/or projects.**

MediTract is a Healthcare IT company and the market-leading provider of Software-as-a-Service (SaaS) healthcare contract lifecycle management and compliance solutions for hospitals and healthcare systems. My primary role at the internship was to collect, analyze, and organize data to complete projects and generate reports for management.

**During your internship, what did you accomplish or how did you make a difference? In what ways did you grow in your professional and technical skills?**

Beginning as soon as the first week, I worked on revenue generating projects that involved collecting and organizing clients' information. Many of the projects incorporated Excel and the use of various functions. Additionally, I would create a weekly report that forecasted upcoming sales with varying timelines which would be presented to upper management.

**Describe a problem that you helped to solve at your internship. What skills or knowledge from your education at Sewanee helped you address the problem?**

While working on a project, I was asked to organize an Excel workbook that contained thousands of rows of contracts that all needed to be organized and analyzed. Fortunately, I had just completed my finance courses that required the ability to work efficiently with large data clusters and extract meaning from the information. The skills I learned and used in my classes saved me hours of work time and allowed me to focus my attention on other tasks.

**In what way were your teamwork skills strengthened?**

Many times, the projects team had multiple assignments with strict deadlines. We decided to delegate the work based on required technical knowledge as the primary factor for who received each task. It

was necessary for all team members to utilize their strengths in order for us all to complete projects effectively.

**How did your internship affect your career plans?**

Although I continue to be interested in the financial services industry, my perception of healthcare has changed after the internship with MediTract. The healthcare industry continues to grow at a rapid rate and having professional experience in it allows me to see the ample opportunity that exists. I have remained in contact with MediTract and continue to seriously consider employment full-time.

**In what ways did your internship cause you to encounter people of different backgrounds from your own? What steps did you take to communicate effectively with such persons? What did you learn from such persons' perspectives?**

I worked with people with varying geographical and educational backgrounds. It was important to be able to work effectively with others by finding a common ground and building a relationship from there. Everyone I worked with was more than willing to talk to me about their job role and teach me about the operations of their department. Although some employees at MediTract received MBA's, others had little college education, but were highly effective in their roles. MediTract has recently hired a new Chief Talent Officer as they scale their business and continue to take very seriously the quality of employment they intend to acquire.

**Words of thanks to your internship funding donors:**

Thank you for providing me with this opportunity. I was able to learn a lot about an industry that continues to grow and offer employment. This has allowed me to develop professional skills in order to be successful after graduation.