



Internship Review: Capstone Partners

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In the summer of 2012 I was fortunate enough to complete a ten week internship program with Capstone Partners as a Summer Analyst. The internship awarded me the opportunity to work alongside senior investment bankers in various capacities on a multitude of transactions.

Capstone Partners, LLC, an investment bank specializing in the transactional needs of middle-market companies throughout the United States, is headquartered in Boston, Massachusetts. The Boston office is also home to the internship program. Since its founding in 1996, Capstone has risen to achieve top 20 status as one of the most active investment banks in the United States. Capstone is dedicated to the needs of middle-market companies, offering corporate sale, divestiture, merger and acquisition, and private placement services to its clients. Although Capstone offers a variety of investment banking services, the firm is most often engaged in Mergers and Acquisitions sell side advisory. Capstone has industry expertise in technology and media, specialty products, and business services sectors.

My responsibilities at Capstone were varied, but mostly revolved around the management of documents and research necessary to complete the transactional needs of clients. I used information provided by clients pertaining to history, background, production, financial performance and management to create and edit confidential documents intended to acquaint potential buyers with our client company. These documents were also used to create management presentations intended to facilitate meetings between client company management and potential buyers. I completed industry specific research, creating documents detailing industry trends, financial statistics and major players. These documents will be published by Capstone and distributed to potential clients.

My internship was challenging and rewarding, I am thankful for having the opportunity to work among some of the industry's leading professionals. I will undoubtedly draw upon the knowledge and skills gained at Capstone throughout my career.
